

metals & natural resources

RANK 1997	RANK 1996	COMPANY	REVENUE (\$ MILLIONS)	INCOME (\$ MILLIONS)	TOTAL EMPLOYEES
5	6	International Paper Co.	\$20,100	\$303	85,000
13	14	Georgia Pacific Corp.	\$13,024	\$161	47,000
23	39	Weyerhaeuser Co.	\$11,114	\$463	39,700
60	88	Alcoa	\$13,061	\$515	76,800
66	52	Allegheny Teledyne Inc.	\$3,816	\$227	24,000
93	120	Union Camp Corp.	\$4,013	---	19,000
94	125	USX Corp.	\$21,076	\$275	42,196
108	123	Reynolds Metals Co.	\$7,000	\$89	25,000
110	60	James River Corp.	\$5,690	\$157	27,000
126	133	Alumax Inc.	\$3,200	\$250	14,200
147	186	Willamette Industries Inc.	\$3,452	\$192	13,700
154	72	Jefferson Smurfit Corp.	\$3,410	\$117	17,000
157	119	Temple-Inland Inc.	\$3,460	\$133	15,600
179	154	Sonoco Products Co.	\$2,788	\$171	18,000
186	242	Champion International Corp.	\$5,900	\$141	24,379
188	163	Mead Corp.	\$4,706	\$195	16,100
223	265	Boise Cascade Corp.	\$5,123	\$9	19,976
246	271	Phelps Dodge Corp.	\$3,787	\$462	16,000
264	252	Inland Steel Industries Inc.	\$4,584	\$46	15,000
272	183	Westvaco Corp.	\$3,045	\$212	14,500
278	266	Asarco Inc.	\$2,697	\$138	11,800
351	383	Maxxam Inc.	\$2,543	\$23	9,600
372	327	Commercial Metals Co.	\$2,300	\$88	6,000
380	402	LTV Corp.	\$4,134	\$109	14,000
387	334	Ball Corp.	\$2,184	\$24	9,200
397	---	Cyprus Amax Minerals Co.	\$2,843	\$77	11,000
415	372	Simpson Investment Co.	\$1,700*	---	6,600
432	435	J.M. Huber Corp.	\$1,375*	---	5,100
454	---	ACX Technologies	\$712	(\$92)	4,500
494	---	Rock-Tenn Co.	\$1,400	\$40	5,000

*Estimates from public information sources.

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TECHNOLOGY CLOSE-UP

RANK	COMPANY	IT BUDGET (1997)	IT BUDGET (1996)	IT EMPLOYEES	YEAR 2000 READY	% OUTSOURCING	% INTERNET	SELLING ON WEB	PROCUREMENT ON WEB
5	International Paper Co.	\$170,000,000	\$163,000,000	1,250	64%	9%	4%	Y	Y
13	Georgia Pacific Corp.	\$283,000,000	\$437,000,000	850	10%	20%	2%	N	Y
93	Union Camp Corp.	\$92,000,000	\$69,000,000	321	90%	5%	<1%	N	Y
94	USX Corp.	\$80,700,000	\$89,100,000	800	20%	8%	1%	N	Y
108	Reynolds Metals Co.	\$77,000,000	\$72,000,000	550	40%	2%	1%	N	N
147	Willamette Industries Inc.	---	---	150	70%	30%	5%	N	N
154	Jefferson Smurfit Corp.	\$25,000,000	\$20,000,000	90	30%	10%	1%	N	Y
179	Sonoco Products Co.	\$15,000,000	\$10,500,000	120	20%	15%	2%	N	N
186	Champion International Corp.	\$80,000,000	\$80,000,000	560	5%	3%-5%	1%	N	N
264	Inland Steel Industries Inc.	\$50,000,000	\$50,000,000	400	60%	12%	<1%	N	N
278	Asarco Inc.	\$15,000,000	\$15,000,000	---	95%	5%	5%	N	N
372	Commercial Metals Co.	\$21,000,000	\$18,000,000	60	50%	0%	10%	N	N
380	LTV Corp.	\$46,000,000	\$45,000,000	12	12%	66%	1%	Y	Y
397	Cyprus Amax Minerals Co.	\$50,000,000	\$50,000,000	---	70%	90%-95%	5%	N	Y
432	J.M. Huber Corp.	\$25,000,000	\$25,000,000	150	90%	10%	5%	N	Y
494	Rock-Tenn Co.	\$20,000,000	\$16,000,000	105	90%	2%	5%	N	Y

Year 2000 Ready is company-estimated percentage of software code that is year 2000 compliant. **% Outsourcing** is percentage of company's IT budget spent on outsourced projects; **% Internet** is percentage spent on online initiatives. **Selling on Web:** Company is selling products and services through its Web site (handling the actual transaction online and placing orders, but not necessarily payment). **Procurement on Web:** Company is procuring supplies or materials over the Internet. Industry companies not listed declined to participate in the *InformationWeek* survey. Missing information was not provided by surveyed companies.